

1. Deal Structuring: Touchstone Management Group Limited is responsible for structuring various deals, which may involve creating the legal and financial framework for investments, partnerships, and other transactions.
2. Investment Structure: Touchstone is involved in designing the investment structure, which includes determining how funds will be allocated, the terms of the investment, and the legal and financial arrangements involved.
3. Risk Mitigation: The group plays a critical role in identifying and mitigating risks associated with the deals. This can involve risk assessment and the development of strategies to minimize potential losses.
4. Insurance Wrap: Touchstone may use insurance products to provide additional protection against risks. These insurance wraps can help safeguard investments and reassure stakeholders.
5. Bank and Corporate Guarantees: The group may arrange for bank and corporate guarantees, which serve as financial assurances in case of non-performance or default by one of the parties involved in a deal.
6. Offtakers: Touchstone could be involved in securing off-take agreements, which are contracts that ensure a buyer for the products or services being produced as part of an investment or project.
7. Licensed Fund Managers: Touchstone utilizes licensed fund managers in the UK and Hong Kong to manage the funds associated with the investments. These fund managers are responsible for overseeing the pre-investment, post-investment, and exit phases.
8. Pre-Investment: Fund managers are involved in the preparation and management of funds before investments are made. This phase may include due diligence, risk assessment, and preliminary planning.
9. Post-Investment: After investments are made, fund managers continue to oversee the assets, ensuring they are managed efficiently, that returns are generated, and that any issues or risks are addressed.
10. Exit: Fund managers are responsible for planning and executing the exit strategy, which may involve selling assets, closing investments, or transitioning to a different phase.

This multifaceted approach demonstrates that Touchstone Management Group Limited plays a pivotal role in orchestrating and managing investment deals, from their initial structuring to the eventual exit, with a strong emphasis on risk management and financial security.